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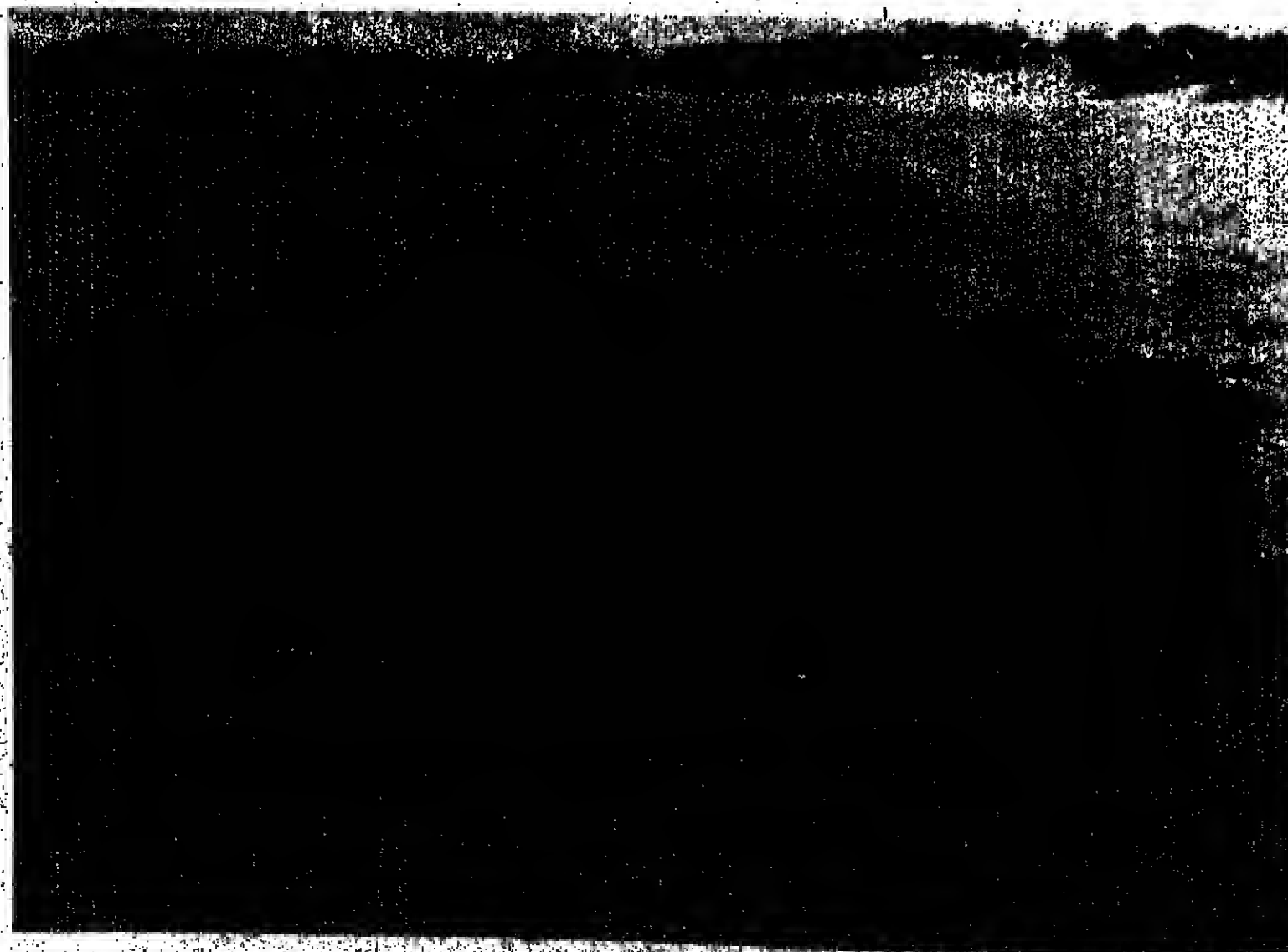


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Comments

Current projections indicate a stronger cattle market next spring with total meat supplies tending lower and demand for meat possibly strengthening as the economy begins to rebound. Cow-calf operators who normally market calves in the fall may want to take a hard look at partially converting to a cow-yearling operation.

Strategy guide: By over-wintering calves in this type of program, stockmen build more flexibility into his operation, with the option of selling light yearlings in the spring or continuing with summer grazing programs.

If you were hit by drought this summer, however, you'll be limited on feed supplies to winter calves. In that case, the folks at Western Livestock Information Project, Denver, suggest you consider culling some older, less productive cows and use some of the available feed for calves. They point out that a stockman can winter two 400 lb. calves for the same amount of roughage it would take to winter one mature cow.

At the same time, stocker operations with yearlings for sale this fall will want to keep a close watch on price spreads between different weights. With higher feed and interest costs, feeders may be looking for heavier yearlings to minimize costs of gain. Be warned, however, that excessive fleshiness can result in market discounts and that you'll be paying added interest costs by holding yearlings too long.

Unless weather conditions turn better very soon, the prospects for winter grazing from small grain crops look doubtful. Traditionally, this type of program has played an important role in beef production in the Southern Plains and Southeast. Many plots in the Southern Plains have already reported feeders placed which normally would come out of lots and go to winter wheat pastures.

It now appears certain that prices for both feed grain and roughage will be pushed higher as a result of the summer drought. Combined with higher interest rates, higher feed costs will keep pressure on prices for yearlings and calves.

Price differences between calves, yearlings, and fed cattle will remain much more narrow than has been the case over the past couple of years. Yearling cattle are expected to bring prices only slightly higher than fed cattle through the rest of 1980. Many stockmen believe that if interest rates continue moving higher, calf prices may command a premium of only five to 10 dollars per cwt. over

High Court ruling:

Stockmen win power over supermarkets

The Supreme Court has let stand a ruling that cattlemen who sell directly to meat packers may nonetheless sue supermarkets if they contend there is a conspiracy to depress meat prices, according to United Press International (UPI).

The justices refused to

hear arguments by Safeway Stores, Inc., following a federal appeals court ruling that a business that does not sell goods directly to an alleged price fixer may sue in cases where there is price fixing.

Suits were brought in 1975 by several hundred

cattlemen against a number of large supermarket chains, a supermarket trade association and the Yellow Sheet, the National Provisioner's daily meat price reporting service.

The cattlemen charged that retailers had conspired since 1983 or earlier to pay

moot packers artificially low prices for beef carcasses. The impact of the conspiracy was felt by cattlemen in the form of lower prices for live cattle, they alleged.

While the cattlemen's 1975 suit was pending, the Supreme Court in June, 1977, decided an important antitrust case, termed the Illinois Brick Decision, ruling that only those persons who deal directly with an alleged antitrust violator may sue under antitrust laws.

Amending their suit, the cattlemen said they did not sell cattle directly to the food stores, but nevertheless absorbed the effect of low wholesale beef prices because the cattle supply is set and meat packers did not buy on the basis of supply and demand.

Instead, the cattlemen

said, the packers considered the wholesale price of beef to calculate the prices they paid for live cattle. The wholesale price in an area was set, they said, by the largest wholesaler or supermarket chain whose price for the beef was published in the Yellow Sheet.

Other supermarkets followed this price established by the regional leader, the suit alleges, and the packers were forced to accept because they had no long-term storage facilities to withhold beef from the market.

A district court dismissed the case on grounds that the Supreme Court barred such suits based on the Illinois Brick Decision in order to save courts the time and costs of allowing suits tracing previous business decisions that influenced

(Continued on page 11)

Ranchers proceed with class action supermarket suit

The Meat Price Investigators Assn., a group of about 500 cattlemen, will proceed with a class action suit alleging beef carcass price-fixing by 25 of the nation's largest supermarket chains, according to Lex Hewkins, a Des Moines, Iowa, attorney for the group.

Reports CNS, the continuance of the suit follows the U.S. Supreme Court's decision to allow the cattlemen to sue the supermarkets directly, even though the cattlemen did not sell cattle directly to the chains. The Supreme Court refused to hear arguments by Safeway Stores Inc. for review of a decision by the Fifth Circuit Court of Appeals in New Orleans that the cattlemen could sue the supermarkets directly.

Hewkins said no dates have been set in federal district court in Dallas, where the suit is filed, although he expects hearing dates to be scheduled. The case is in Texas's northern district.

The Meat Price Investigators Assn. consists of about 500 cattlemen in 18 states. Hewkins said most of the members are from Iowa.

The group filed the suit in 1975 alleging price-fixing by 25 supermarkets, including the Kroger Co., Jewel Companies Inc., the Great

(Continued on page 11)

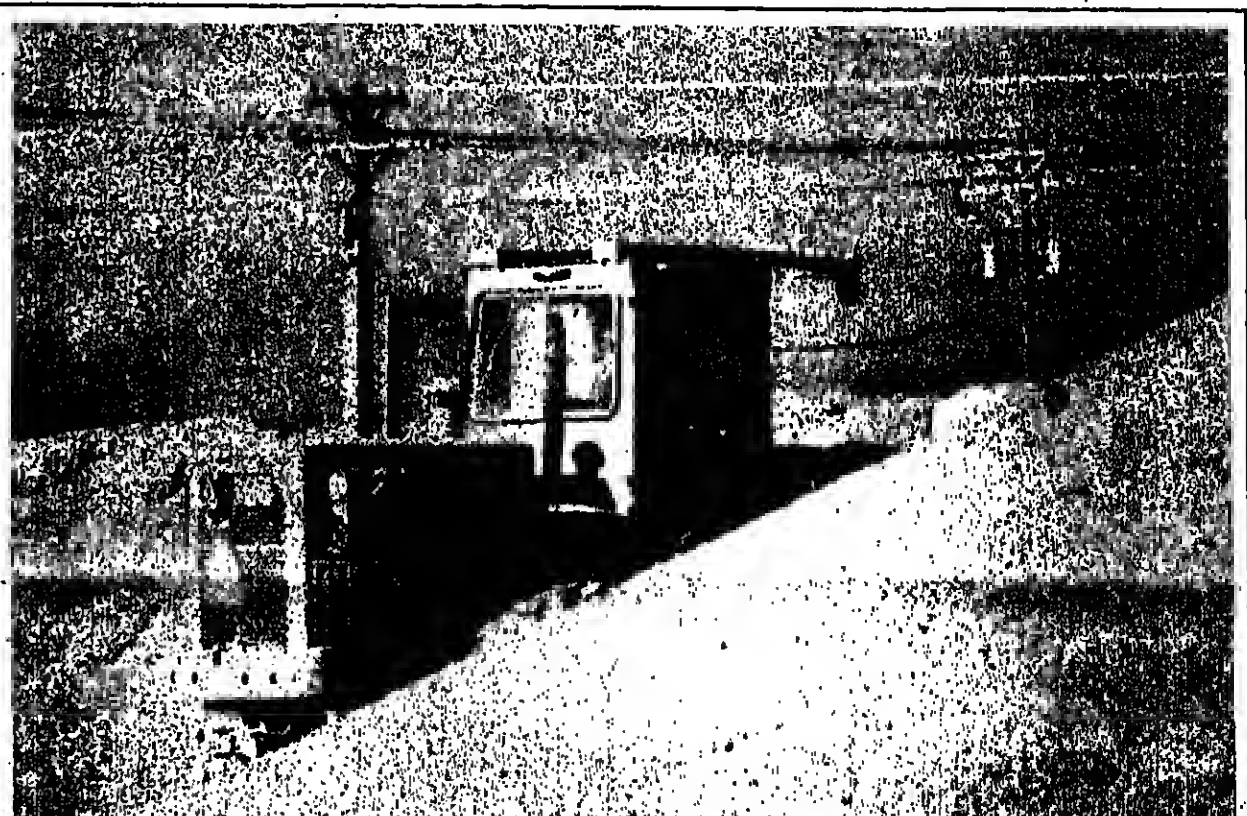
WESTERN LIVESTOCK JOURNAL

News • Trends • Sales • Shows • Markets

October 20, 1980

Central Edition

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LOADING UP—Tractors loading grain, such as this one, may be back in full action soon, if an agreement is reached regarding the export of six to nine million tons of grain annually to China from U.S. Although anticipated grain price rises are welcomed by all, farmers and ranchers are skeptical of the pact, calling it "too blatant politically," in the words of one source.

U.S.-China grain pact nearly cinched

One of the largest grain deals in history is about to be signed by the U.S. and China, and may possibly be finalized before this issue of the WJL goes to press, according to United News Service.

Diplomatic sources reported the two sides are now working out the final details of the agreement, in which the U.S. is expected to export six million to nine million tons of grain annually to China during a three-year period.

The agreement could be worth about one billion dollars to U.S. producers, depending on market prices and amounts actually purchased.

Farm numbers decline:

Picture of Year 2000 ominous for small farms

Farm population is dropping and by the year 2000, only 50,000 farms will be producing two-thirds of the food produced in the U.S.

These are the latest statistics from the department of Agriculture and Commerce. They indicate a trend toward larger, consolidated operations, that will tend to concentrate farm wealth into the hands of a few.

The good news, however, has been tempered within the farm and ranch community by feelings that the deal is part of a Carter administration political ploy to win farm votes before the Nov. 4 election, according to sources contacted by Commodity News Service.

Farmers and ranchers consider deal political ploy

"In effect, the government is taking credit for what the industry has already done," one exporter said.

Grain company officials agreed that the upcoming pact does not generate any new demand from China for U.S. agricultural goods, because China already has become much more aggressive in purchasing U.S. grain this year. They also did not think the move would win Carter many farm belt votes in November.

"It looks too blatant politically," one source said.

The proposed total discussed for the agreement—six to nine million tons of wheat and corn—is close to China's booked grain commitments for 1980-81.

which total 5.9 million tons of wheat, 190,000 tons of corn and 128,000 tons of soybeans, according to the latest export sales report.

Export sources were hesitant to comment on all the implications of the pact, since details of the agreement under negotiation still are vague. Reports thus far have only mentioned wheat and corn sales, but no mention of oilseeds in the agreement has yet surfaced. Export companies were not contacted about the agreement prior to the negotiations in Peking, sources said.

Because of election-year (Continued on page 4)

be contained in only 50,000 small farms, according to the USDA predictions.

Other forecasts indicate that the number of farmers under 35 years of age will shrink by 40% to 284,000 in the 1994 to 2004 period. The number of corporations remaining will

NEWSPAPER (priority handling)

NEWSPAPER (priority handling)

COW POKE

By Ace Reid



Now this is what you call "Owning a piece of the rock!"

Letters

The government side

I read the articles regarding the young farmers' desires to own and operate their own farming units. I also read the article of the older farmer who suggested forming a cooperative to get started in the farming business.

I think it is very interesting that these young people think they are the only ones who are having problems pursuing a life-long ambition. There are young people all over the U.S. with backgrounds in various types of businesses that face the same problem. It is not only common to farming, it is common to many business ventures.

It is also very interesting to me that the American people everywhere are becoming so anti-government. I admit there is corruption in government at all levels. There are many things that go on that are unfair. The special interest groups pretty well control our political system.

I think it is up to the individual citizen to change this. Even with all the unfairness and corruption that goes on, I personally cannot think of any other place I would rather live. As for the young man that thinks Farmora Home Administration is so unfair, I would like to visit with him personally. Yes, I am one of those so-called government employees that gleams his living from the American system. I have worked for the FmHA for ten years. In that ten years, I have had a very rare privilege. I have, through this USDA agency, loaned many millions of dollars to young men such as himself to rent and own land to begin farming or expand.

In those ten years, I have seen young men that had determination and the ability to manage, get a firm foundation to begin a farming career. In ten years of lending, I have personally made three loans that this agency will lose money on due to poor management.

I personally feel the agency has this kind of purpose, however, I also feel we have the responsibility of seeing those who are already established continue to operate. After all, the California grape ranchers and large farmers are providing food to the American public as well as the smaller farmer. Are we just plain jealous because of their success, or are we interested in providing food to our people?

My advice to any young man interested in farming is to be realistic. You do not start out at the top with the maximum volume and the very best of machinery. It is a business that must be grown into. Start at a level suited to your managerial ability at the present and let the volume increase as your abilities grow.

I have seen through first-hand experience what happens to many farmers, young and old alike, who grow too fast. In many instances, they have become so overloaded with debt and responsibility that management ability is severely hampered.

For the young man who was disappointed over the Emergency Livestock Loan, I would like to inform him that across the U.S., Farmers Home Administration guarantees millions of dollars worth of loans. Farmers Home also paid off many loans to banks because of those loans. Perhaps your situation was too much of a gamble. After all, just because it was a government loan doesn't mean the loan did not have to project a reasonable outcome.

I agree with the man who said, "form a cooperative." Not from the standpoint of his method, but for his message that simply says, "there are many ways, even today, to get into the business." I think this should definitely include Farmora Home Administration as a possibility.

Cloy Collins
County Supervisor
FmHA
Frederick, Okla.

Easy answer

Re: "Tradors ntack Smith report, chorgo insufficient evidence," Oct. 6 issue WLJ.

If the futures industry really wants to put on end to charges of manipulation in the futures markets, the solution is simple:

1) Electronically record and time-date every futures

trade on a national computer system:

2) Make each brokerage firm responsible for positively differentiating between customer hedging and speculating accounts with stiff penalties for non-compliance;

3) Reduce reporting levels of open positions to 25 contracts of live cattle instead of 100 contracts as is now today. In order to have an improved accounting of actual hedging and speculating volume;

4) Reimpose daily trading limits on speculative trading (all limits were removed Feb. 6, 1979);

5) Support appointment of at least two knowledgeable producers to the Commodity Futures Trading Commission (the regulatory agency of the board of trade) instead of making every effort to "load" the agency in favor of the futures industry;

6) Support (instead of oppose) CFTC chairman James Stone in his efforts to give fair and equal consideration to everyone affected by futures trading;

7) Support producer efforts to make it illegal for any person to sell US produced farm commodities any time prices for said commodities are below 90% of parity, unless the seller first owns the commodity or can produce it.

To be more specific, all the futures industry has to do to put on end to charges of manipulation in the futures markets is to develop and implement trading rules and regulations that make such manipulation impossible.

Doug Wilde
Hutchinson, Kan.

Reagan lashes Carter Farm policy; pledges to make farming profitable

Governor Ronald Reagan labeled the Carter administration's farm policy "an unpractical disaster" and pledged the goal of the Reagan agricultural program will be to make farming profitable again.

Reagan charged Carter's policies have pushed farm operating costs higher than at any other time in history, driving tens of thousands of farm families from the land.

"If government promises were made on the basis of the damage done by government, farmers all over America would be eligible for disaster payments right now," Reagan said.

He charged Carter has failed to deliver on promises he made to farmers. "If only farm families could pay bills with promises; could buy equipment and fuel with

promises... But what candidate Carter in 1976 promised and what President Carter since 1977 has done are not the same—to put it in the most charitable terms."

Reagan made the remarks as he outlined the farm policy he will pursue as president. The speech took place on a farm outside Des Moines owned by the Robert Louthaberry family.

The Republican presidential candidate pledged to begin his revitalization of the economy with emphasis on agricultural economics. "The American people want policies based on confidence and optimism, progress and growth, not on the gloom-and-doom, aimless leadership we have seen for the last three and a half years."

He said the Reagan farm

program will begin with an infusion of new ideas into the 1981 farm bill that will be considered by Congress next year. "The first step is to have the federal government stop robbing American farmers through inflation," he said.

In addition, Reagan pledged to:

- Appoint farmers and "those who understand farming" to government policy positions "so government can be a help—not a hindrance—to America's farmers";

- Devise a plan for aggressive expansion of agricultural exports with direct, personal, presidential support;

- Insist on eliminating unfair trade barriers and take prompt action to prevent foreign dumping on U.S. markets;

- Immediately review all regulatory programs with the objective of "freeing

farmers from unnecessary... regulations";

- Vigorously support soil and water conservation programs "to give vitality to farm conservation practices";

- Seek tax law reform to eliminate the tax "that is forcing families to sell farms and family owned businesses when a death makes them subject to estate tax";

- Take necessary steps to insure that farmers' energy needs are met.

Reagan pledged the 1981 farm bill would seek to restore profits to the agricultural sector. "The entire thrust will be to make farming profitable again," he said.

"Profits are essential to the farmer and to the consumer. They are vital to the future of the family farm, to our productive agriculture, and to feeding ourselves and the hungry around the world."

Carter claims success at forging farm markets

Citing the record agricultural exports achieved during his administration, U.S. President Jimmy Carter said he has "opened up" important world markets as "permanent customers" of U.S. farm products, reports CNS.

Speaking at a luncheon at the National Press Club in Washington, Carter said that although some grain

exports to the Soviet Union were cut off with the imposition of the U.S. embargo in January, new markets had been opened to replace the Soviet business.

He said Mexico would buy about 10 million tons of U.S. agricultural products in 1980 as a result of an agreement signed with the country earlier this year. But he made no reference

to the grains supply agreement currently being negotiated with China, although the administration had confirmed that such negotiations are taking place in Peking.

Despite the record agricultural exports of the last few years, domestic food prices have risen to a level not seen in decades, Carter said.

Farmers' gross and net income during the last four years has been "reasonable," Carter said. After a 10% increase in 1979, farm income is expected to fall 20% in 1980, according to the USDA.

Carter said the productivity of U.S. farm land would be a more important resource in the long term, than Arab oil.

USDA raises pay of meat officials

The USDA has raised the overtime and holiday pay rate for its meat and poultry inspectors to \$16.76 per hour from the previous rate of \$15.44, reports CNS.

The increase, which took effect Oct. 5, was necessary to cover new federal pay raises provisions and rising meat inspection program costs, USDA said.

The base rate charged for the service of federal meat and poultry inspectors remains \$13.43 per hour. However, costs for laboratory services increased from \$24.04 to \$26.24 per hour, also effective since Oct. 5.

Hubenda who come home late for meals often get scraps instead.

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Iraq/Iran imports drop during war

Imports of frozen meat into the United Arab Emirates (UAE) have dropped about 60% because of the intense fighting between Iraq and Iran, the newspaper Al Khaleej said.

The report said that supplies of meat from Romania and Bulgaria, which normally supply about half of the UAE's meat imports, had halted since planes from these two countries were unable to fly over Iraq and the gulf sea route.



HOST—Dan Leo, of Our Own Herefords, hosted the supper atop in the recent Nebraska Hereford Tour.

Polled Hereford purchase sets record price for bull

Can-Cal Polled Herefords of California and Edwards Polled Herefords of Arkansas have set a record price for a Polled Hereford bull with the purchase of interest in BT PRL Driver 556L, Beartooth Ranch, Collium, Mont., and Ponderosa Ranch, Lloyd.

Coming Events

CATTLE AUCTIONS
Oct. 20—Budd Hereford Ranch, Big Piney, Wyo.

Oct. 20—Erdmann Angus Ranch, Wadena, S.D.

Oct. 21—Adams Bros. Co., Haystack, Kansas

Oct. 21—Bart White & Son, Haystack, Kansas

Oct. 22—Brown Hereford Farm, Moulton, Iowa

Oct. 23—Kally Ranch, Hereford, Pinedale, Wyo.

Oct. 24—Alve Brangus Bull Sale, Alve, Okla.

Oct. 25—Central Texas Polled Hereford Assn., Collium, Texas

Oct. 25—Ken-Cory, Cleasie, Angus, Billings, Mont.

Oct. 27—Herald-Slowey, Hereford, Calif.

Oct. 27—Singer Angus, Collium, Mont.

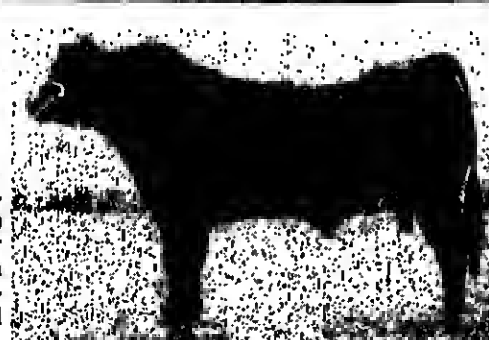
Moster, Saak, sold one-half interest in Driver for \$800,000, putting a \$1,200,000 valuation on the bull.

Can-Cal Polled Herefords, Pleasant Grove, Calif., is a new breeder operation formed by T.R. and Jack Magill and Glen Nobmann. Edwards Polled Herefords, Harrison, Arkansas, is a repeat customer for Beartooth, as they have used Beartooth herd sires in their breeding program in the past. Each firm acquired one-quarter semen interest in Driver.

An embryo transplant Driver was sired by BT L1 Advancer 12H out of Justamere Rn 890C. He is a full brother to other top prospects at Beartooth, including the Nagolator 810L, one of the top sellers in Beartooth's 1979 dispersal. Born May 12, 1979, Driver had an adjusted weaning weight of 782 lbs. an adjusted yearling weight of 1,100 lbs. with an estimated breeding value for weaning weight of 100 lbs.

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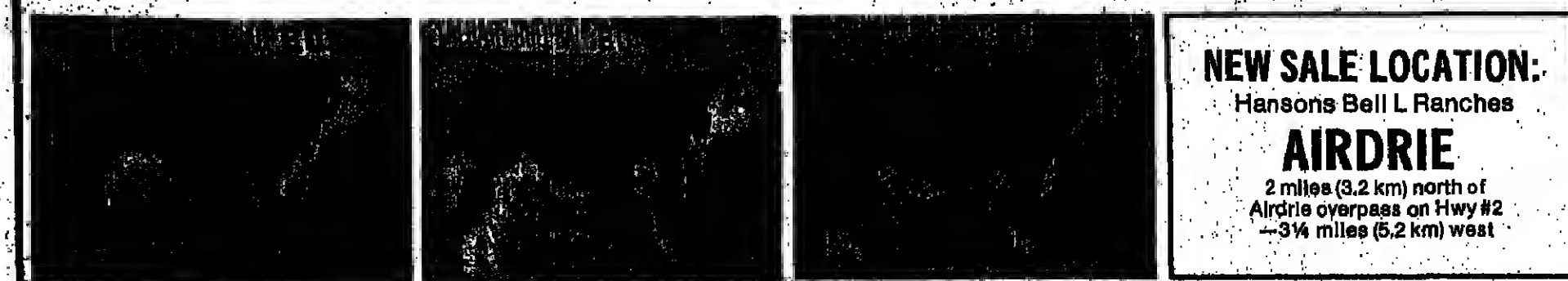
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U.S.-China grain pact nearly cinched, but farmers skeptical

(Continued from page 1) politics, sources expressed only mild surprise at the government's move, despite the fact that U.S. Agriculture Secretary Bob Bergland said in a Sept. 24 interview that there was no chance for an agreement before the November elections.

Some sources consider the proposed pact beneficial to the U.S. because it would lessen the possibility of China "raiding" the market, as the Soviet Union did in the early 1970s before the U.S.-USSR grain pact. China's buying methods have lessened toward smaller, mixed purchases that are not subject to delly announcement by the USDA.

Others have said, however, that China is expected to remain a gradual-growth market, because of limited port capacity and a policy of non-credit purchases.

Grain company officials also differed on the effects of the U.S.-China pact on U.S.-USSR grain trade. While some thought it was another Carter administration stab at the Soviet Union for the invasion of Afghanistan, others said the China pact would only encourage the Soviet Union to try harder for another grain agreement with the U.S. This is the last year that the USSR can count on buying up to eight million tons of U.S. grain under the current deal.

Sources also expressed concern that this pact would lead to more bilateral grain agreements with regular U.S. customers, bringing further government involvement in the grain industry by dictating minimum sales that could eventually affect prices.

Grain industry officials were able to recognize

advantages China might derive from the agreement, most notably a written guarantee right to buy a certain amount of U.S. grain despite any unforeseen developments.

Also, China may hope the pact will bolster Carter's chances of defeating Republican challenger Ronald Reagan, whose attitude on the Taiwan question has displeased Peking.

Yet, a number of organizations contacted by CNS said they doubt the agreement will neutralize the bitter farm community reaction to Carter's grain embargo against the Soviet Union.

One long-time political observer who said the agreement would not hurt Carter, was uncertain about whether it could help him win farm votes, despite the

grain price increases it is expected to engender.

A critic of the negotiations said farmers would "take note of the political timing of this agreement."

Michael Hall, executive director of the National Corn Growers Assn., said corn farmers are concerned about the proliferation of bilateral grain agreements.

John Datt, secretary and administrator of the American Farm Bureau Federation said farmers are concerned about "any kind of agreement which might limit their markets to... six to nine million tons, when the potential in the next three years might be larger than that."

"While we are pleased, we also have concerns about where it goes down the road as far as farm income and what it means to American agriculture," Datt said. "We

did have a five-year agreement with the Russians, and despite that fact, we had an embargo that... has had serious effects on American agricultural markets."

There is a tendency to compare the U.S.-China agreement with the five-year U.S.-USSR grain supply agreement that called for Soviet purchases of at least six million tons of U.S. grain annually, and up to eight million tons without first consulting U.S. officials.

The U.S.-USSR agreement was negotiated in the mid-1970s, after the Soviet Union had discreetly purchased substantial quantities of U.S. grain at very low prices before the government was aware of it. The

agreement was supposed to stabilize Soviet demand, which had fluctuated wildly from year to year.

Some grain trade analysts compare China with the Soviet Union in terms of erratic annual demand and huge potential need. They said they view the agreement as a stabilizing factor in the export demand equation.

Others said they think the agreement will limit demand because, if it parallels the Soviet agreement, it will force the Chinese to commit formally before buying grain above a certain line.

However, in the short term, farmers will be judging the agreement by its price implications, analysts and farm organizations agreed.

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Picture of Year 2000 ominous for small farms

(Continued from page 1) continue to increase, end by 2000, the top one percent—18,000 farms—will account for half of all farm production.

Livestock and cotton, already becoming concentrated today, especially in the western states, are likely to be dominated by large farms in the future.

"This trend toward concentration in our livestock industry is illustrated by the change between 1989 and the present," noted Donald Ostenson, executive vice president of the Oregon Cattlemen's Assn. "Today,

the large corporate operations are producing nearly 85% of all cattle. Thus, the trend toward fewer, but larger farms with more specialization and much higher capital requirements is definitely on the increase.

"This trend follows the demise in the urban areas of the family grocery store, the corner drug store and other small businesses which were taken over by much larger retail corporate enterprises during the 1950s and 1960s."

The number of farm residents in 1979 was calculated by the depart-

ments of Agriculture and Commerce to be down about four percent (260,000) from 1978. "However," said USDA demographer Vere Banks, "such a decline may represent a slight variation in the sample rather than a real decline in the total farm population."

Banks said the farm population has proportionately fewer women, more whites, more husband-wife families and a higher fertility level than the non-farm population. In addition, she said, the farm population has a higher average age and a lower

average income.

Farm population numbers 2.8 percent of the total U.S. population or 8.2 million people, according to these census statistics.

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NCA Marketing Seminar

New developments in the marketing of fed cattle will be discussed at a special NCA Marketing Seminar, to be held Nov. 17-18 at Kansas City, Mo.

The seminar will be sponsored by the marketing committee and the feeder advisory council of the National Cattlemen's Assn. It will take place at the Hilton Airport Plaza Inn, near the Kansas City Airport.

The purpose of the seminar, said Marketing Committee Chairman Tom Remington, is to give NCA members an insider's view of changes in the marketing of fed cattle.

National Western Limousin Events

Limousin activities will again kick off Denver's National Western Stock Show and the 1981 event promises the greatest display of quality cattle in the breed's history as the National Limousin Show will be held, for the first time, "on the hill."

Limousin events will begin with the annual open committee and business meetings Jan. 14. That evening, a party and dance featuring Bonnie Nelson will take place. Highlighting the evening will be the crowning of the 1981-82 National Limousin Queen.

The show of the National Limousin Sale cattle will commence the morning of Jan. 15 in the stadium arena. That afternoon, junior exhibitors will be spotlighted during the National Western Junior Heifer Show.

Beef enthusiasts will be treated to a double helping of quality as the National Open Limousin Show will take place Jan. 18. A new addition, this event easily could be the largest Limousin show ever held in North America, says Greg Martin, Limousin Foundation executive vice-president. "A total of \$4000 in premium money with another \$2000 in plaques and awards will make this one of the most prestigious Limousin shows ever," Martin states.

For more information on Limousin events at the National Western Stock Show, contact the North American Limousin Foundation, (NALF), 100 Livestock Exchange Building, Denver, CO, 80218 — phone (303) 828-6544.

Texas Hay Show

The best hay in Texas will be on display at the 1980 Texas State Hay Show. Scheduled at the Lufkin Civic Center, Lufkin, Texas for Nov. 8, the show includes a wide variety of activities for all persons interested in forage production.

Keynote speaker for the event is Dr. Glenn Burton, geneticist and grass breeder at the Coastal Plain Research Station, Tifton, Ga. His address is scheduled at 12:45 p.m. Burton is world renowned for his development of coastal bermudagrass, Tifton 44 bermudagrass and numerous other forage species.



CHAMPION EXHIBITOR—Fifteen-year-old Libby Williams of Lockney, Texas, exhibited the grand champion Angus heifer in junior competition at the Panhandle South Plains Fair in Lubbock, Texas. Her heifer is J.K. Queen 911. Libby's parents are Jerry and Kay Williams.

New Zealand Angus Tour

Mr. and Mrs. James Hartley, Hallsville, Texas, are planning on taking a tour group of Angus people to the Fourth World Angus Forum to be held at Christchurch, New Zealand, March 25-28, 1981. They will conduct a post forum tour March 29 to April 9 with visits to farms in both New Zealand and Australia and return to Texas after attending the Royal Easter Show, Sydney, Australia, via Melbourne and Tahiti. For more information contact Mrs. James Hartley, Hallsville, Texas.

John Wayne Scholarship Fund

American Hereford Auxiliary president, Ginny Sparks, Marana, Ariz., has announced that the American Hereford Auxiliary in cooperation with any anonymous Colorado Hereford breeder will present \$1000 in scholarships from the John Wayne Memorial Scholarship Fund.

The scholarship fund will provide \$500 each to an outstanding junior Hereford boy and girl.

U.S. Animal Health Assn.

Approximately 1000 animal health experts from across the country and abroad are expected to attend the 44th annual meeting of the U.S. Animal Health Assn. (USAHA) Nov. 2-7 at the Galt House in Louisville, Ky.

The livestock health experts, representing industry, and state and federal animal health officials, will hear nearly 60 health topics discussed by USAHA speakers Tuesday through Friday.

In addition, members will participate in meetings with nine other organizations including the American Association of Veterinary Laboratory Diagnosticians, the National Association of Chief Livestock Health Officials, and the National Association of State Meat and Food Inspection Directors.

Meat Export Federation Seminar

Gaining greater market access for U.S. meat products overseas will be the focus of the U.S. Meat Export Federation's (MEF) third annual Chicago trade seminar, Sunday, Nov. 9.

"Market Access—Unlocking the Future of U.S. Meat Exports," will be held from 12:30 p.m. to 4:30 p.m., in the Denver/Houston/Kansas City Room, of the Chicago Marriott, Chicago, Ill. Registration is \$45 for non-MEF members.

Speakers and their respective topics are: Dr. Victor E. Berry, deputy administrator, meat and poultry inspection program, Food Safety and Quality Service, USDA, "U.S. Exports—Inspection Regulations"; Suzanne Early, deputy assistant trade representative for agricultural policy, office of the special trade representative, "International Trade Laws and Trade Restrictions"; Robert Bensback, deputy chief economist, Meat and Livestock Commission, (United Kingdom), "Supply and Demand for Meat and Livestock Products Within the E.C."; Kevin McCullough, Colorado Management Consulting Partners, Inc., "The Export Component of Your Meat Marketing Strategy."

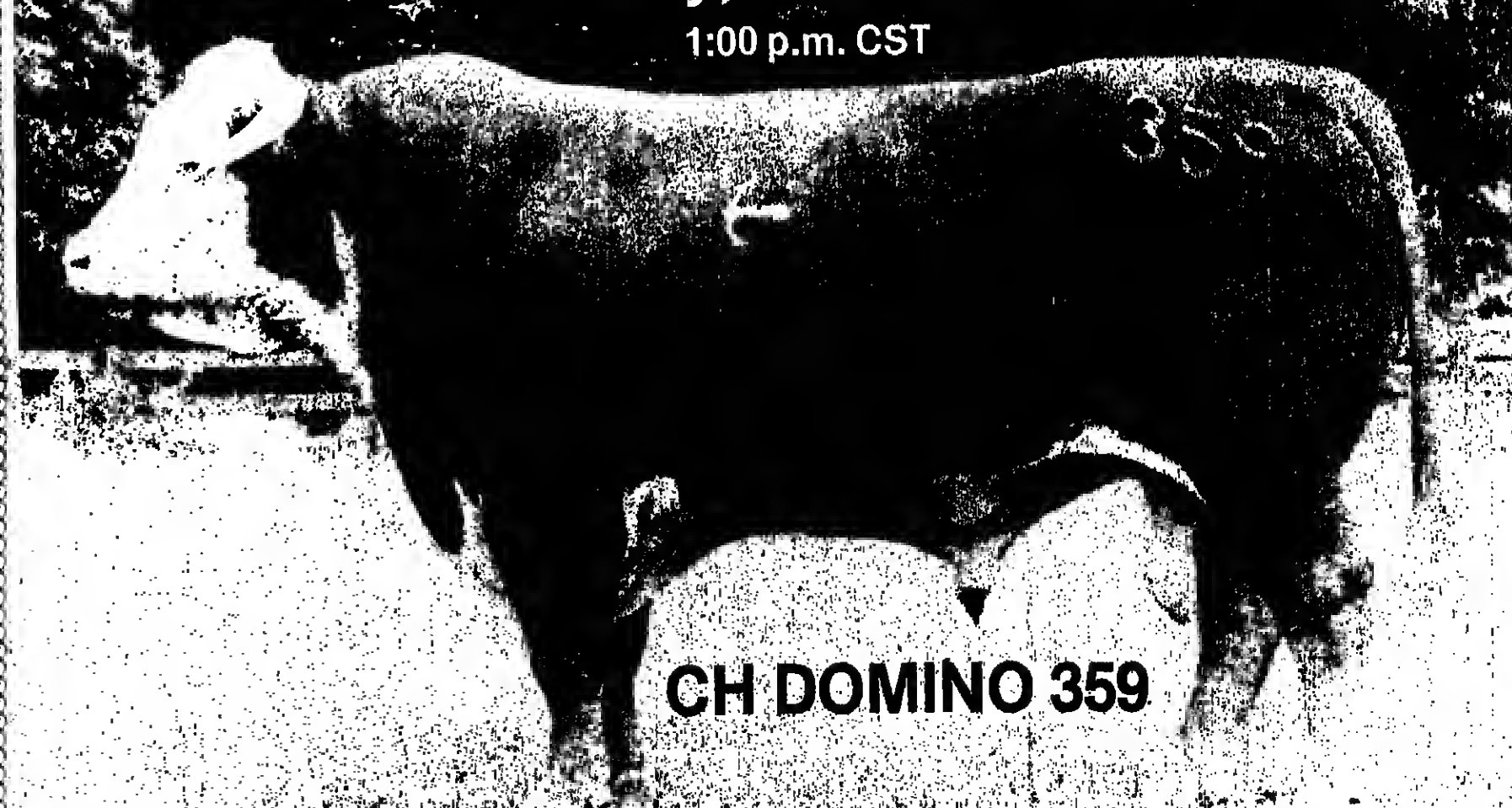
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Record railroad merger receives ICC approval

The Interstate Commerce Commission has approved the largest corporate merger in railroad history, joining of the Chessie system with Family Lines in a railroad that will stretch from Canada to Florida, according to CNS.

The new six billion dollar firm, to be known as CSX Inc., will operate 27,000 miles of track in 22 states,

the District of Columbia and Ontario, Canada. It will link the two railroads at Cincinnati and at Louisville, Richmond and Elkhorn City, Ky.

"We are approving the principal applications because it will permit improved transportation service to the public," the ICC said. "Opportunities will exist for more efficient routing of traffic, simplified car

tracing, improved customer information, greater car supply, improved car utilization and improved service."

Family Lines, consisting of the four main rail subsidiaries of Seaboard Coast Line Industries, Inc., is the third-largest rail system in net operating income, while Chessie has the fifth-largest

operating income. Both systems also are among the most profitable, ranking fifth and fourth respectively in average rate of return for the years 1972-76.

Family Lines—consisting of Seaboard Coast Line Railroad, Co., Louisville and Nashville Railroad Co., Clinchfield Railroad Co., and Georgia Railroad Co.—primarily serves the South. Chessie's major subsidiaries, which primarily serve the North are Chesapeake and Ohio Railroad Co., Baltimore and Ohio Railroad Co., and Western Maryland Railroad Co.

The Justice Department had not opposed the consolidation, noting it was an "end-to-end" merger of two complementary systems.

Safeway Inc. reports decrease in earnings

Safeway Stores Inc. reported a 34% decrease in earnings and a nine percent increase in sales during the third quarter ended Sept. 6. Net income totaled \$27.3 million, or \$1.05 per share for the third quarter, compared with \$41.3 million or \$1.58 per share during the same period last year.



TWO TOUGH HOMBRES—Mexican cowboys Pedro Martinez (left), Mexico City, will pit ranching stories with anyone, including Oregon rancher Floyd Vaughn Durkee. The outcome was a tossup during the recent Western Livestock Journal tour. (Staff photo by Larry Marshall).

Company releases gas cap

International Harvester has announced it has developed a new tractor gasoline cap to better protect farmers against safety hazards when they work with today's more volatile gasoline fuels or use older tractors that may be in need of maintenance.

The company said a new cap will be furnished free of charge to owners of all IHI gasoline-powered tractors built since 1939, except the

Threat of African swine fever hovers close to United States

The threat of African swine fever being introduced into the U.S. is very real.

Several countries close to the U.S.—Cuba, Brazil, Haiti and the Dominican Republic—have had the disease and the tremendous volume of travel among countries in the Western Hemisphere adds to the threat, according to John Jeffries, acting deputy administrator for USDA's Animal and Plant Health Inspection Service's animal health program.

A 1979 study by the University of Minnesota showed that a U.S. invasion by the disease could indeed be devastating. If widespread outbreaks occurred throughout an entire state here, total direct eradication costs over a three-year period would reach nearly \$162 million, Jeffries said.

"African swine fever is especially troubling because its economic consequences are felt on several fronts," Jeffries said. "Swine producers and related agribusiness firms suffer production and income losses. The U.S. has direct program costs associated with surveillance, diagnosis, hog killing, disinfection, quarantine and indemnity programs."

"U.S. consumers would face higher retail prices for pork and related products, as well as less choice in the supermarket," Jeffries said.

"And finally, U.S. export markets—for both swine and other agricultural products—could be diminished for many countries that are free of African swine fever may not buy agricultural products from infected nations," Jeffries said.

"Our first line of defense is at our own borders," he said. USDA's Animal and Plant Health Inspection Service inspectors are substantially reducing the danger of African swine fever to the U.S. by maintaining strict surveillance at seaports, airports and land border crossings.

"Their job is to prevent African swine fever-contaminated food scraps or garbage from entering the U.S. Outbreaks in both Brazil and the Dominican Republic were traced back to food scraps that came off international airline flights," he said.

"Our secondary defense lies within other countries of the Western Hemisphere—such as the Dominican Republic," Jeffries said. "If we are able to help currently infected countries

eliminate the disease, we have a chance of eradicating the virus from this hemisphere."

"With this goal in mind, we are also helping countries free of African swine fever maintain their 'clean' status," he said. "If a foreign animal disease such as African swine fever does slip past our border defenses, APHIS also has the job of quickly wiping it out."

Five regional emergency animal disease eradication organizations have been established as our third line of defense, he said, to combat foreign animal diseases that enter our livestock or poultry populations. When an outbreak occurs, a trained and pre-selected team of disease fighters quickly assembles, sets up task force headquarters near the outbreak and moves to contain and eliminate the

infection. Key personnel would be on the scene within 24 hours of confirmation of a disease outbreak.

"For most countries of the Western Hemisphere, including the U.S., it is not a question of 'if' but 'when' African swine fever will strike," Jeffries said. "Hopefully by working together, most nations will have time to prepare—and contain the disease quickly before it spreads throughout the country or hemisphere."



FINALLY A WIN—South Dakota State University's Livestock Judging Team recently captured first place in the National Borrow Show Collegiate Judging Contest for the first time in 30 years. SDSU topped teams from seven other state universities to claim their first championship since 1950. SDSU team members include: Don Rentschler (left), and Wayne Recker, Lekefield, Minn.; Monica Morse, Madison; Scott Josephson, Minnesota, Minn.; Less Nielsen, Mission Hill; Keith Blenkner, Hollend, Minn.; Brian Ihnen, Lakefield, Minn.; Richard Roggen, Sherman; Chuck Nold, Gettysburg; and Randy Spronk, Pipestone, Minn.

Bergland denies label misleads consumers

Peckgas bearing the label "turkey ham—cured turkey thigh meat" do not mislead consumers about the product those packages contain, U.S. Agriculture Secretary Bob Bergland said during a radio news conference, reported by CNS.

Commenting on a district court's order directing the USDA to stop approving turkey ham labels, Bergland said although the name "ham" has been popularized to mean a cured pork product, it need not specifically refer to pork.

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Annual "Diamonds in the Rough" Sale

Tues. Oct. 28 Pine Bluffs, Wyoming at the Ken Malm Ranch

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BULL SHOW DOMINATOR—The grand champion ROM Harford bull at the Central Washington State Fair, Yakima, was CL1 Domino 8028. Owned by Wilson Harfords, Thermopolis, Wyo., and exhibited by PI Fittere, Livingston, Mont., the senior champion and two-year-old class winner was selected champion by George Ellis, Columbus, Mont.

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Studying the alternatives:

Plentiful straw can be resource for maintaining cows during pregnancy

Straw from some varieties of small grain crops can be used to maintain cows during the middle third of pregnancy if the straw is sufficiently digestible, according to a recent USDA study. The study also indicates that straw digestibility can be genetically improved.

During the middle third of pregnancy, cows do not need to gain weight, only to be kept alive and well. For maintenance, a diet need only be palatable and meet a cow's minimum nutritional requirements.

One of the largest potential sources of feed for maintenance of cattle and other ruminant animals is straw from small grains such as wheat, barley and oats. So plentiful is this current waste but potential resource, that if the 45 million head of breeding beef cows in the U.S. and Canada were fed an overwinter ration of 1/4 straw only seven percent of the straw produced annually in the two countries would be consumed.

Until now, the use of straw as a food has been limited because of digestibility—or lack of it. Much time, effort and money has been spent on developing chemical methods to improve digestibility, but the methods developed so far have been expensive and only partially successful. A new era in straw usage may be ushered in, however, if the findings of range scientist Larry M. White with USDA's Science and Education Administration, and agronomists

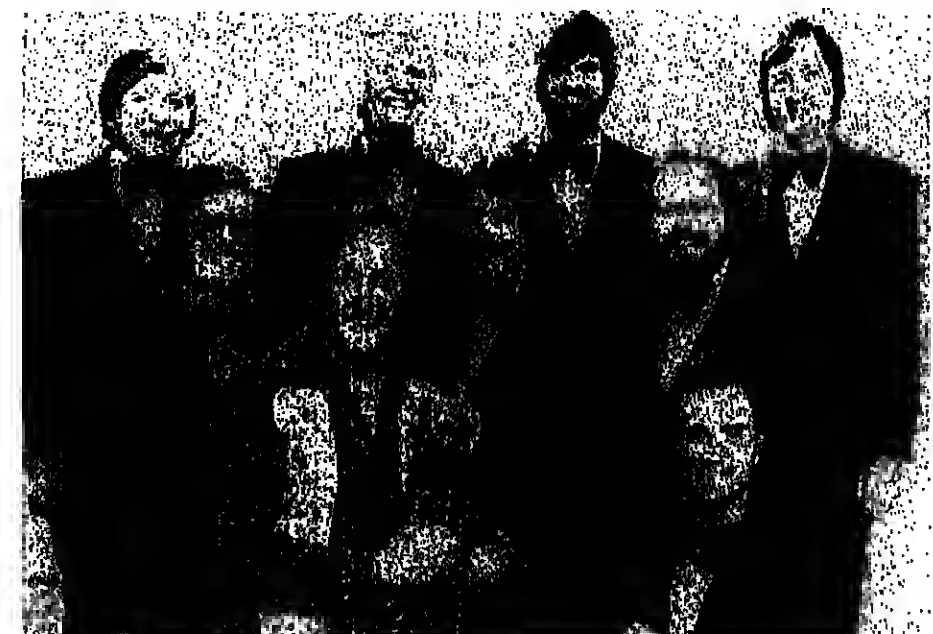
Glenn P. Hermon and Gerald W. Bergman of the Eastern Montana Agriculture Research Center, all at Sidney, prove valid. Their study shows that digestibility varies more between different varieties of the same type of small grain crop than between the different grain crops themselves. Also, digestibility is an isolated genetic factor in grains—selecting grain varieties for high straw digestibility should not affect other agronomic traits important for grain production.

White and his co-researchers began their study two years ago because ranchers reported that cows liked some varieties of straw better than others but did not agree on which varieties were best. It was believed that with some protein and mineral supplementation, sufficiently digestible straw could be used as a maintenance diet. Livestock nutritionists knew that, generally, of the small grain straws, wheat was the least digestible, oats the most and barley in between. However, no one

seemed certain whether or not digestibility varied from variety to variety within each small grain crop. In the study at Sidney, a rumen-fistulated cow supplied the luciferin and methane needed for digestion trials. Ruminant microflora were allowed to digest straw in test tubes for 48 hours to simulate digestion in the cow's rumen. Pepsin was then added to digest the straw for 24 hours, simulating digestion in the cow's intestines.

Small grain crop varieties with higher straw digestibility did not have higher lodging or lower grain yields than varieties with less digestible straw. Neither was straw digestibility linked to heading date, plant height, crude protein or phosphorus content. Farmers and ranchers could save money feeding higher quality straw to their animals instead of hay which can cost twice as much. Even more important, the disposal of straw from small grains is a tremendous world-wide problem.

Over the two-year period, digestibility of the straw of winter wheat, spring wheat, barley and oats averaged approximately 40, 42, 47 and 45%, respectively. However, digestibility differences within the different varieties of each small



ANGUS ENTERTAINMENT—The American Angus Assn.'s annual banquet in Louisville, Ky., will feature Danny Davis and the Nashville Brass, popular six-time winner of the Country Music Assn.'s Best Instrumental Group of the Year Award. The banquet is set for 7 p.m. Nov. 17 at the Executive West hotel, in conjunction with the North American International Livestock Exposition. Three days of Angus events Nov. 16-18 will include the 97th national annual meeting and the 1981 National Angus Show. Tickets will be available prior to the banquet.

Farm equipment demand on rise

Declining commodity prices and farm income, and high interest rates depressed farm equipment sales the first half of this year.

Lower interest rates and improved prices during the last half of 1980 will improve the demand for machinery except in areas with short crops, according to Tom Reff, extension farm management economist of North Dakota State University. The trend to larger, more efficient and more expensive machinery will continue.

The farm machinery industry is forecasting larger machinery sales in 1981, with prices likely to be about 10% higher than this year. New designs to improve efficiency and to improve soil conservation through reduced tillage and tillage that will conserve residue will add to the increased costs, Reff points out.

Dramatic changes have occurred in U.S. energy consumption in 1980 as a result of the sharp increases in prices of gasoline and diesel fuel. For the first half of 1980, the U.S. has consumed 7.6% less gas-

oil, 13.6% less middle distillates and 8.3% less in petroleum products. We also imported 13.4% less in petroleum products and crude oil and domestically produced 8.1% more, says the economist.

The outlook for prices of fuel, pesticides and fertilizers is clouded with uncertainty. These prices hinge on what happens to oil prices in the months ahead. If OPEC practices price restraint, if there are no supply restrictions, if the trend toward conservation continues and there are new taxes, prices of fuel will increase only moderately, says Reff. By the second quarter of next year, fuel prices may be somewhere between \$1.35 and \$1.75 per gallon, he adds.

Energy costs will have an effect on pesticides and fertilizer prices. At present there are adequate supplies of pesticides and fertilizers. One of the reasons for fertilizer supplies to be up is reduced consumption brought about because of sharply higher prices earlier this year coupled with reduced farm income prospects.

Pesticide prices will probably increase 12-14% over 1980 with some chemicals more than others. Fertilizer prices may increase 12-15% due to higher costs of production and expected increased demand.

Interest rates peaked last spring due to government efforts to combat inflation and restrict use of credit. Interest rates have since returned to lower, more normal levels, and credit has again become more available. The demand for credit will remain high in light of the forecast for higher costs of production.

Depository growth has been slow, reducing the supply of loanable funds. These factors will help keep interest rates at about the present level, with fluctuations occurring as adjustments are made to combat inflation. The average rate for 1981 is likely to be about 12%, according to Reff. Livestock producers will be faced with higher costs for feed and supplements. Reduced supplies and higher costs of feed grains, a shortage of hay, and higher costs of protein will put pressure on profits.

Grain set-aside program in question

The current supply and demand outlook for world feed grain crops indicates that a U.S. feed grain set-aside may be unnecessary in 1981, according to a USDA program proposal published recently in the Federal Register. Reports GNS, the most likely loan level for 1981-crop corn will fall within a range of \$2.95 to \$3.35 per bushel, and wheat at \$3.50 to \$3.85.

The Federal Register also suggests a wide range of possibilities for the 1981 soybean loan rate, from \$5.02 to the current level of \$5.25 per bushel. USDA analysts said the final decision on a 1981 feed grain set-aside program would depend upon the estimated world demand for feed grains.

Seedling stocks, U.S. Agriculture Secretary Bob Bergland must announce the program by Nov. 15. An adequate U.S. carry-over level for the 1981-82 marketing year has been determined by USDA to be equal to 8.7% of the world consumption of feed grains, or an estimated 2 million bushels.

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Hellers: 10 head Angus, 6880, to Oel Tinsley, Torrington. 30 head Angus, 5640, to Art Gatz, Torrington. 25 head Angus, 5835, to Wayne Rahl, Oaeglas. 25 head Angus, 5630, to Herschel Rice, Ashby. Nab. 34 head Angus, 5825, to Gary Vetter, Strasburg, Colo. 31 head of black/whiteface, 5825, to Ted Olson, Wellington, Colo.

This was a strong set of cattle in a nice presentation that drew considerable interest at this early fall sale. These cattle were typical of many cattle out of the western Okotas in 1980 in that they were driven south early in the season in search of additional roughage.

The area native to the cattle does have fall grazing at the present time, but still there is not roughage to attract replacement cattle buyers in any numbers; and so, the logical thing to do is offer the cattle in an area that does have hay and feed for the winter just ahead.

The well-worked wall, the cattle were well received; and, Fred Evans and Gilbert and John Warberg have completed their fall marketing in an effective and logical manner in the fall of 1980.

—RALPH HEINEMAN

HELEN'S BRIGHT SMITTALS
Parker, Colo., Oct. 8

2 fullblood pairs.....\$7,200
8 purebred pairs.....2,787
22 fullblood heifers.....4,204
3 fullblood heifers.....5,387
38 purebred heifers.....1,400
11 purebred open heifers.....1,455
3 bulls.....3,000
83 lots.....2,680

Auctioneer: Merrill Anderson & Joe Mitham

Bulls: M744, 312/80 by Polled 88183K; K Bar Z Ranch, Ringling, Okla., \$5000. Females: W08G1, 815/75 by Perlman, bred to 840K; Bond Simmentals, Boston, Ga., \$7800. 198F, 413/74 by Galant with 818/79 bull calf by Exire Sirens; Hidden Valley Simmentals, Crossville, Tenn., \$7800. K285, 418/78 by Exire, bred to 883L; Creed Anky Farm, Rhinebeck, N.Y.

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77000. WCC H37, 315/78 by Lecamore Ahliss, bred to K383; George Creek Ranch, Chabot, Texas, \$5800. K287, 5130/78 by Exire Sirens; Crossville, Tenn., \$7800. M721, 1212/75 by Cenedien Selvator, bred to Zozou; Scientific Transplant, Inc., Las Animas, \$5300. 1429K, 10/10/75 by Exire, bred to 840K; Bond, \$5250. 28K, 11/12/78 by P5, bred to 1515; 1515, 1515, 1515, Diamond Ranch, Rabinson, Wyo., \$5000. K354, 10/15/78 by Exire Sirens, bred to Collier; Ralph Connell, Oelles, Texas, \$5000.

The 3rd annual sale for Helen A. Mel Rich saw a good sized crowd of buyers in the day's offering. The offering was in excellent sale condition and demand was strong.

Other top buyers included Sweetbrier Farm, Corralcane, Texas; AK Ranch, Franklin, Neb.; and Hudson Pine Farm, Terryton, N.Y.

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WESTERN LIVESTOCK JOURNAL

October 20, 1989

Griggs Ranches 8/77: Sheltan Ranches, \$11,500. 183/30, 311/78 by Griggs Ranches M5; Ventura Cattle Co., Las Animas, Calif., \$10,000. 050/77, 215/77 by Sand Springs, Mont., \$1100. Commercial heifers: 10 head to True Farms, Casper, \$810 ea. 10 head to Bill Castile, Basler, \$810 ea. 11 head to George Lucy, Wheatland, 6885 ea.

A good sized crowd was on hand for this early fall offering from Griggs and Herd Von Farrell. Despite the overcast being lower than last year's sale, this was a good, solid sale with the entire bull offering going to commercial cattlemen, many of whom are repeat customers. As usual, the offering was well presented and the buying crowd appreciated the quality.

Volume buyers included True Farms, B.G. Brooks Co., and Elsworth Herefords, Lemhi, Idaho.

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CATTLE 5

REGISTERED RED ANGUS dispersed sale. Private treaty. Landry's Heart Spear Red Angus, Box 151, Arden, WY 82401. Phone: 307/738-2454.

100 SPRING CALVING cows, 4 to 9 years old, 1000-3-year-old, 100 1-bred cows, 5 Harford bulls, 3 Angus bulls, used one season. \$18,455-2212.

RED ANGUS 2-year-old bulls for sale. Landry's Heart Spear Red Angus, Box 151, Arden, WY 82401. Phone: 307/738-2454.

BUFFALO: Heller and bull calves located in western Kansas. November delivery. Contact: Rendell Hillman, Brewster, Kansas. 813/874-2851.

Cherokee Bulls and Female
Purchased, Handed and Polled
Performance Tested. Delivered Any
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FOR SALE: Ered, 2-year-old
hailers, 80 Angus, 60 Baldy, 60
Herdwick, Welsh about 500
pounds. Ered, 10 Angus bulls.
Call: 406/428-2482.

BRANGUS BULLS
We have an excellent selection of
practicing a bull ready to work in
you. Call: 813/288-3475.

FIVE PAIR
Registered Polled Hereford,
young cows with tail covers,
occasional stock, 8000 pair. Elroy
Johnson, Orlinda, California.
818/888-4002.

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Angus for sale. Bulls—Livestock
all ages, 10255 Tellico Rd.,
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503/562-3308. Golden V. May-
lone.

RED BRANGUS
For sale, color brochure on the Big
Red Angus and a list of breeders,
contact:

American Red Brangus Assoc.
Dept. W, P.O. Box 1238
Austin, TX 78767
PHONE: 512/348-2625

EXOTIC ANIMALS 58

ELK CALVES: \$2,250 each.
Yellow Stone Game Ranch at
Sidney, Montana. Call: 408/482-
3828, evenings.

GOATS AND SHEEP 6

1,500 YEARLINGS for sale. Any
amount. Ready for lambing
between October and November.
20th. Call: evenings, 209/387-
4278.

HORSES, JACKS, MULES 8

SUPERB TEACHING of 30
horses owned by children's
summer camp in northern
California. For lease September
through May. Call: Clyde or Paul,
813/528-5899.

FOR SALE: Mules of all sizes.
Pack mules, harness mules, riding
mules, yearlings to 6-year-
olds. Contact: Joe or Karen
Farmer, Sonoma, Texas. 214/
888-4282.

DOGS 9

KELPIE PUPS: red and tan
metals. R1, 1, 108, Blahop, CA
93314. (714) 873-3478.

BORDER COLLIE male, 18
months, works cattle, \$180.
209/445-1721. Modesto, Calif.

ENGLISH SHEPHERD PUPS
purebred black and tan. Excep-
tional stock dogs, will herd or heel.
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KARAWARRA
Kelpie PUPS
bred by George. Guaranteed
sheep and cattle workers.
\$250.00 plus. 209/832-7793.

AUSTRALIAN Cattle dogs
(Queensland Healers). Pups
and adults (red and blue). Call
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Money-back guarantee. 30 day
trial. PUPS, OHA RHEA WHITE-
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Queensland Healers. Registered
and AKC and NDR. Quality
red and blue from ranch
trained working and imported
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LIVESTOCK WANTED 11

IF YOU HAVE good, sound,
exchanging your ranch in central
or northern California, contact:
Chester A. Mallory, Century 21,
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FEEDLOTS 12

FEEDLOT: 3,000 head, 35 acres,
lead mill, office, 2 acres, lovely
home, enclosed pool, \$595,000,
terms. Bob Beavrie, Aurora and
Assoc. Inc., Sunnyvale, Wash-
ington. 509/837-8211.

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RANCHES/FARMS
Large, 918/338-2141, 918/334-
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400 Head 2,200 Deeded A.
800 Head 3,000 Deeded A.
1,000 Head 12,000 Deeded A.
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PRIME EASTERN OREGON RANCH
Ranch 6 million pounds of beef!
15,000 deeded acres with 800 acres irrigated by gravity with free
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Priced to sell at \$2,750,000 with 28% down and owner financing.
Lease/option on machinery available. Cattle available at market
prices. Excellent range. Well improved. Priced right and one of the
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13 MILES RIVER FRONTAGE
21,882 Acres including 18,328 deeded and 1,753 leased, 2,004 acres
dryland wheat and 334 acres presently irrigated. Additional 600 irri-
gated acres with orchard potential can be developed. Excellent
bunch grass ranges for at least 800 cows. This unique ranch also has
recreation possibilities along the 13 miles of river frontage, 4 lakes
and several streams. Good roads to and on ranch. Call or write:
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EASTERN WASHINGTON
3,829 Acres with 2,872 irrigated and 840 dryland wheat. Over 100
bushel per acre wheat in 1980, 12,000 plus grain from 7 wells, 14
bushel grain storage, 2 shops, storage, 3 homes, one with swimming
pool, excellent road access, complete line of machinery, 1981 crop
being deeded and good growing area. This is a unique opportunity
with excellent terms. Call or write: Don Bates, 806/835-9043.

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CENTRAL OREGON CATTLE RANCH
Ranch 1 Cattle Co. 65 miles southwest of Prineville, Oregon
By Owner

* 80,000 Acres BLM permit
* 20,000 Acres deeded
* 10,000 Acres irrigated
* 4 Miles South Fork Crooked River
* Live springs and streams
* Good irrigated on rights (1,500 acres)
* Excellent corrals, barns, and scales
* 2 Excellent houses
* 1,500 Head in stock
* Some timber and mineral rights
* Quiet, peaceful, quiet, quiet
\$3,000,000
Cattle and equipment available.
This is one of Central Oregon's most beautiful ranches.
PRINEVILLE ONLY
Financed Veterans required.
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PACIFIC Farms and Ranches 13

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rigated ranch, 18 acres, 2, 3
bedroom homes, barn, vine-
yard area, adjacent parcels
available. \$323,000/18m. \$85,000
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248 ACRES IRRIGATED PASTURE
Working cattle ranch located 25 miles north of Sacramento near
Lincoln. Complete with a 2,000 sq. ft. house, garage, bunk house,
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The ranch has water rights to 1,000,000 gallons per day from May 1st
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Young Outfitters: 3-year-old double 4 Haringtons parlor, 150' con-
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MODOC COUNTY RANCH 500
acre total, 230 irrigated, 148
acres. Excellent water. 100
cows. Close to small town. Good terms
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For the horseman: 17 acres rvl.
home, 16 box stall barn, large
look room with office, metal
lenced paddocks and 1/2 mile
race track. If you're in the horse
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unlimited. Price: \$310,000 terms.
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378 ACRES
Located Warm Valley, 3-year-old
home. Gravity irrigated with hot
arctic well. Price: \$475,000.
Cattle ranches 300 head to 2,000
and larger. HORSE REAL-
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Idaho. Brian Scott, 208/887-8471,
days: 208/887-9024, evenings.

400 HEAD COW OUTFIT
with year around grazing. Trail from
summer to winter pastures.
2,000 acres deeded, \$850,000.
Owner will carry contract. South-
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BY OWNER
1,746 Deeded, 1,500 plus private
lease. Highways and river
frontage. Excellent water. 40
acres. 550 acres in rye pasture.
2,000 ac. in brush. 500 ac. in
improvements. 200 ac. in
timber. 200 ac. in brush. 200
ac. in brush. 200 ac. in brush.
Call: 503/887-8471, days: 208/887-9024, evenings.

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WANTED 15

WANTED: Winter pasture 100 to
300 acres within radius of 10
miles from Sacramento. 918/878-
2478.

WINTER PASTURE for 100 to
300 pairs, northern California.
Prefer lease on year around
basis. 923/828-2933.

WANTED TO LEASE: Good
ranch, 300-400 cows. Will
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CALIFORNIA COASTAL winter
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PASTURE AND HAY in Colo-
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900 head. Call: 303/565-3185.

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Brangus herd in California. P.O.
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WINTER RANGE: 22,000 acres,
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Deschutes River, central Oregon.
\$1,200,000. Terms. Contact:
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Let WJ's bridge the gap!

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11.3 acres with 6 acre pasture,
new house, barn, 2000 sq. ft.
lenced, stream. Also, 2 ranch
parcels for sale. Excellent view
residential area 7 miles
town. Owner looking for 200 head
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\$525,000. 702/827-3500.

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Near Payette Lakes, McCall, Idaho
\$1,280,000 WITH TERMS, 885 acres rvl, 778 acres deeded. On
2 miles frontage on Payette River, 300 acres crop land under
lease. Water available for remaining 165 acres of deeded irrigated
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PUREBRED CATTLE AND HAY RANCH
Partridge County, Nevada, 840 ACRES. ABUNDANT WATER. Year
around CREEK, 2 wells, EACH over 4,000 GPM. Inexpensive shut
low 111. 320 acres under SPRINKLERS, 2 pivots, 300 acres FLOOD
IRRIGATED, new concrete ditches. 2 MODERN HOMES, guest
house, help's house, barn. New completely EQUIPPED SHOP,
80 x 100 ft. Good fences. 10 FIELDS, 50 CORNALS, all UTILITIES
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6 TONS per acre plus PERMANENT PASTURE. 600 ACRES
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ranch IDEAL for PUREBRED cattle, horses, 3,000 tons alfalfa hay
or COMBINATION. Price: \$985,000, including equipment. Large
long term 8 1/2 % as assumable loan.

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RANCHES WANTED
REPRESENTING TWO OF THE STRONGEST BUYERS IN THE WEST!
Buyer Number 1: Wants honest 60,000 cow ranch in 1.5 lion county
with natural beauty. No yearling deals. Must have good 120 right,
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requirements as above. Will pay \$2,200-2,750/AU without cow and
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For the horseman: 17 acres rvl.
home, 16 box stall barn, large
look room with office, metal
lenced paddocks and 1/2 mile
race track. If you're in the horse
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unlimited. Price: \$310,000 terms.
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call broker/owner: Western
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378 ACRES
Located Warm Valley, 3-year-old
home. Gravity irrigated with hot
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Cattle ranches 300 head to 2,000
and larger. HORSE REAL-
ESTATE Mountain Home,
Idaho. Brian Scott, 208/887-8471,
days: 208/887-9024, evenings.

400 HEAD COW OUTFIT
with year around grazing. Trail from
summer to winter pastures.
2,000 acres deeded, \$850,000.
Owner will carry contract. South-
east Utah.

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For the money, WJ's Clas-
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Buyer and Seller get acquainted
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SOUTHEAST OREGON
WORKING RANCH
BY OWNER
1,746 Deeded, 1,500 plus private
lease. Highways and river
frontage. Excellent water. 40
acres. 550 acres in rye pasture.
2,000 ac. in brush. 500 ac. in
improvements. 200 ac. in
timber. 200 ac. in brush. 200
ac. in brush. 200 ac. in brush.
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RANCHES or PASTURE
WANTED 15

WANTED: Winter pasture 100 to
300 acres within radius of 10
miles from Sacramento. 918/878-
2478.

WINTER PASTURE for 100 to
300 pairs, northern California.
Prefer lease on year around
basis. 923/828-2933.

WANTED TO LEASE: Good
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805/344-2638.

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CALIFORNIA COASTAL winter
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PACIFIC Farms and Ranches 13

WINTER RANGE: 22,000 acres,
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\$1,200,000. Terms. Contact:
Hugh McNamer, Ranch Broker.
Phone: 503/278-2808.

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Ranches, Farms and Recrea-
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More information on request.
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Let WJ's bridge the gap!

RENO, NEVADA: Mini ranch
11.3 acres with 6 acre pasture,
new house, barn, 2000 sq. ft.
lenced, stream. Also, 2 ranch
parcels for sale. Excellent view
residential area 7 miles
town. Owner looking for 200 head
cattle ranch in Idaho, Montana
\$525,000. 702/827-3500.

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\$1,280,000 WITH TERMS, 885 acres rvl, 778 acres deeded. On
2 miles frontage on Payette River, 300 acres crop land under
lease. Water available for remaining 165 acres of deeded irrigated
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garage. Excellent cow/calf/feeding/leisure/vacation or any combination
of the above. Excellent summer stocker operation. Semi-retiree
with an income. Skiing, fishing, hunting.

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Partridge County, Nevada, 840 ACRES. ABUNDANT WATER. Year
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IRRIGATED, new concrete ditches. 2 MODERN HOMES, guest
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and school bus, FVY AIR STRIP, TOP QUALITY alfalfa, 3 cuttings,
6 TONS per acre plus PERMANENT PASTURE. 600 ACRES
landscaping. Large shade TREES. MODERN SHOWPLACE
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long term 8 1/2 % as assumable loan.

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